

The Laramie Board of REALTORS®

Presents International Speaker, Ed Hatch, CRS



Hampton Inn by Hilton, 3715 E. Grand Avenue, Laramie, WY
Monday, September 28, 2020

The New Negotiation Edge:

★ A Five Step Blueprint for Success ★

Learn to win the cooperation of others in an environment of strongly felt differences by understanding, mastering and implementing the principles of influence with integrity, leadership and negotiation.

9:00 a.m. to 4:00 p.m. Six (6) CE hours

Free to Pre-registered LBOR members
\$ 50.00 for Non-LBOR members, Walk-ins & No Shows



"Your sessions for our agents were thought-provoking, fun & worth every minute" – Barry Anderson, Exec. Dir., Nationwide Real Estate, Ltd.

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Return with your check, made payable to:

Laramie Board of REALTORS®

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307-721-0980 Phone

Ed Hatch, CRS – As president of Ed Hatch Seminars, Inc., and senior instructor for the Council of Residential Specialists, Ed has spoken to over 100 audiences each year since 1990. He has been a featured speaker at the last 28 NAR Conventions, at ten CRS Sell-abilities and has spoken on the topics of negotiating, business and strategic planning, customer service and leadership ... throughout the US, the United Kingdom, Europe, Canada, New Zealand, Africa, South America, Singapore, Scandinavia and Malaysia.